

HOW TO DO BUSINESS WITH THE U.S. ARMY SPACE AND MISSILE DEFENSE COMMAND

The Army Space and Missile Defense Command relies on industry, non-profit organizations, universities, and government laboratories to perform its mission through contracts, grants, cooperative agreements and other transactions. It fully supports the national policy of positive and continuing efforts to encourage all small business concerns, including Small Disadvantaged Businesses (SDB), Woman-Owned Small Businesses (WOSB), Service-Disabled, Veteran-Owned Small Businesses (SDVOSB), Historically Underutilized Business Zone (HUBZone) Small Businesses and Historically Black Colleges and Universities and Minority Institutions (HBCU/MI), to participate and share in these acquisitions.

The SMDC strives to place a fair proportion of its total procurement dollars for supplies and services with small businesses. Command Small Business personnel are available to assist small business firms in becoming familiar with the SMDC organization and provide counseling and guidance related to the small business programs. The Small Business Office will also assist you in understanding the procurement procedures and provide information on subcontracting opportunities to advance the growth and development of small businesses and HBCU/MIs in becoming competitive contractors.

These guidelines provide a simplified procedure for doing business with the Army SMDC. The Associate Director for Small and Disadvantaged Business Utilization (SADBU) acts as the Army SMDC point of contact and will respond to your inquiries and provide any business counseling that you may require.

We welcome the opportunity to assist the small business community in pursuing SMDC procurement opportunities.

STEPS TO TAKE IN DOING BUSINESS WITH THE U.S. ARMY SPACE AND MISSILE DEFENSE COMMAND

STEP 1: Review SMDC's Web site: <http://www.smdc.army.mil>. Become familiar with the organization structure. Click on Business and review contract information.

STEP 2: Call or write to the SMDC Small and Disadvantaged Business Utilization Office:

U.S. Army Space and Missile Defense Command
ATTN: SMDC-SB
P.O. Box 1500
Huntsville, AL 35807-3801
(256) 955-3412 or Toll Free: 866-260-8428

or for SMDC-CS actions:

U.S. Army Space and Missile Defense Command-
Colorado Springs
ATTN: SMDC-CM-S
350 Vandenberg St.
Peterson Air Force Base, CO 80914-4912
(719) 554-1960

STEP 3: Discuss your company's capabilities and interests with the Small Business Staff. Request an SMDC organization chart. Request status of procurements in which you are interested.

STEP 4: Frequently review the FEDBIZOPPS Web site at <http://www.fedbizopps.gov> for contracting and subcontracting opportunities.

STEP 5: Be alert to announcements of industry briefings, business opportunity conferences, and trade fairs in your area. Make it a point to participate whenever possible. This is an excellent opportunity to meet with technical and/or acquisition personnel who are searching for qualified firms that may serve to support their mission requirements.

STEP 6: Follow-up with the SADBU office. Update your capabilities and address, if necessary.

Note: Be sure your CCR/PRO-Net information is up-to-date and accurate.

Doing Business with The U.S. Army Space and Missile Defense Command (USASMDC)



Small and Disadvantaged Business Utilization Office (SADBU)

SMDC SMALL AND DISADVANTAGED BUSINESS UTILIZATION (SADBU) OFFICE

Located in room 1023
at Von Braun Complex, Bldg. 5220
Redstone Arsenal, Alabama 35898
Phone: (256) 955-3412 Fax: (256) 955-2654
Toll Free: 866-260-8428

Acting Associate Director, Ms. Christina Ryan
Email: christina.ryan@smdc.army.mil

Access to SADBU via the Internet

<http://www.smdc.army.mil/SADBU/SADBU.html>
The site contains a wealth of information on the subjects listed below:

- How to Do Business
- News
- Acquisition Forecast
- Contracts Office
- Programs
- Resources
- Conferences
- Links to other procurement related sites.

Outreach Program Areas:

- Small Business
- 8(a)/Small Disadvantaged Business (SDB)
- Woman-Owned Small Business (WOSB)
- Veteran-Owned, and Service Disabled Small Business (VOSB & SDVOSB)
- Historically Underutilized Business Zone (HUBZone) Small Business
- Historically Black Colleges and Universities/Minority Institutions (HBCU/MI)

Other DOD Programs:

- Mentor-Protégé Program
- Indian Incentive Program
- Small Business Innovation Research
- Small Business Technology Transfer

SMDC'S MISSION

The U.S. Army Space and Missile Defense Command (SMDC) is the Army Service Component Command (ASCC) to the U.S. Strategic Command (STRATCOM) and is a Major Army Command (MACOM) with Title 10 responsibilities. SMDC's ASCC missions include space operations, information operations, global strike, integrated missile defense, and command and control, communications, computers, intelligence, surveillance, and reconnaissance (C4ISR). From its headquarters in Arlington, Va., the command oversees a number of Army elements around the globe:

- The 1st Space Brigade in Colorado Springs, Colo., conducts space operations to enable delivery of decisive combat power. Part of 1st Space Brigade is the 1st Satellite Control Battalion that provides assured communications for command and control, critical intelligence, video teleconferences and logistics. The battalion's Theater Missile Warning Company operates Joint Tactical Ground Stations (JTGS) that provide early warning of missile launches to deployed U.S. forces worldwide. The battalion's Army Space Support Company provides capabilities, expertise, and products in support of the warfighter as he plans and executes the full spectrum of military operations.
- The 100th Missile Defense Brigade (Ground-based Midcourse Defense), Colorado Army National Guard, will oversee the GMD system. The 49th Missile Defense Battalion, supported by the Alaska Army National Guard, operates the GMD fire control network, provides positive operational control over the interceptors at Fort Greely, Alaska, and ensures protective security to the systems deployed there.
- SMDC manages the Army's astronauts at the NASA Astronaut Detachment at the Johnson Space Center in Houston, Texas. SMDC is also the Army proponent for space operations officers.
- The TRADOC System Manager Ground-based Midcourse Defense (TSM GMD) in Arlington, Va., and Huntsville, Ala., integrates and manages GMD user activities within the Army.

- The Technical Center (TC) in Huntsville, Ala., is the research and development element of the command. The Technical Center performs directed energy, space, and missile defense research and development. The TC works with the Missile Defense Agency to develop missile defense technologies for the nation. It also is the command's lead organization and executing agent for developmental and operational test and evaluation, for the following test facilities and support activities:

- The High Energy Laser Systems Test Facility (HELSTF) at White Sands Missile Range, N.M., serves as a national center for high-energy laser research, development, testing, and evaluation. It is the only laser facility capable of placing continuous wave megawatt laser light on a variety of targets.
- The U.S. Army Kwajalein Atoll/Ronald Reagan Ballistic Missile Defense Test Site's unique geographical location in the central Pacific, with its unmatched suite of radars, instrumentation, and test support facilities offers extensive flexibility for ballistic missile testing and space-object tracking.
- The Future Warfare Center (FWC), with offices in Huntsville, Ala.; Colorado Springs, Colo.; and Arlington, Va., develops the Army's space and missile defense doctrine and concepts, validates requirements, and ensures Army-wide solution integration. The FWC rapidly moves innovations for space, missile defense, C4ISR, and information operations to the warfighter through prototype development, experimentation and wargames, analytical assessments, and model and simulation development. Additional services provided by the FWC include management of High Performance Computer centers, threat scenario design, command and control engineering, and Advanced Concept Technology Demonstration (ACTD) management.
- The Technical Interoperability and Matrix Center (TIMC) in Huntsville, Ala., integrates technical and operational requirements with materiel developers, improves interoperability for our joint and coalition warfighters, and advances space and integrated Air and Missile Defense. TIMC also oversees co-located program matrix employees.